# Company Deck GabeDesign Agency







digital transformation

# WIN BY DESIGN

Our "mantra"





We're a digital design and branding agency partnering with ambitious companies to design, develop, and ship digital experiences that transform brands — and industries.

And we're ruthless when it comes to "Win By Design<sup>TM</sup>", which has been our mantra from the very start.

digital transformation

# About Us

01







digital transformation

## Unforgettable experiences don't happen with your face stuck to a screen.

It's true for everything. Even digital. Digitally durable and memorable products are crafted with a smart take on design, tech and business, but first and foremost, with a focus on the human in front of the screen. At GabeDesign, we feel that this is achieved with the collaboration of a close-knit team of clients and digital experts connected to more than just Wi-Fi.

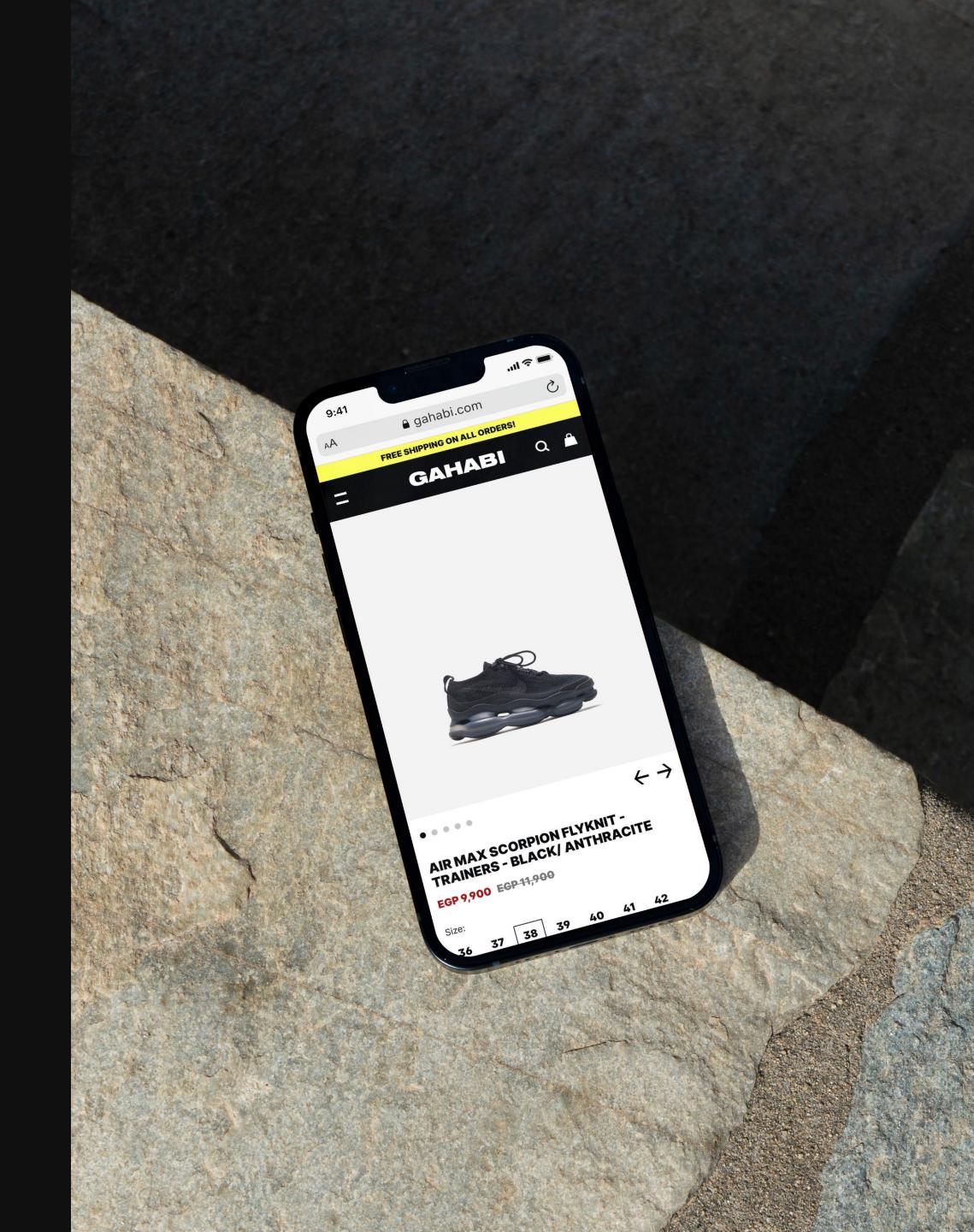


We work exclusively with companies that are keen to become or remain a leader within their industry. Companies that dare to swim against the current. Companies that are perfectly aware of the fact that the bar can always be set higher, and so are willing to do whatever it takes in order to take their business to the next level. Companies that are worthy of the label premium.



# Industries that we (like to) work in

Beauty & Health Real Estate Travel & Airlines Lifestyle & Leisure Furniture Jewels & Watches Tech & Gadgets Food & Beverage Business & Finance Sports & Fitness Retail & Fashion Venture & Startups



# BECCNAING BSOLETE



Is our ultimte goal





## Our mainfesto

of Design is not tequila. It can't make everyone happy.

03 We don't say yes to everything, so we can give everything to our yeses.

o5 We love clarity and we're straight talkers. Expect the courage to do things differently.

o7 We work hard and try to play harder. We stay playful and never take ourselves seriously.

o2 We believe our industry is blinded by numbers, while buying decisions are driven by emotion.

04 We don't aspire to be the biggest, but to be the best. This allows us to be creatively driven, not financially.

of We are not a lorem-ipsum agency that worries about text and images later. Content must always drive design.

os We always try to set the benchmark with every project we take on, to push industries forward & drive change.



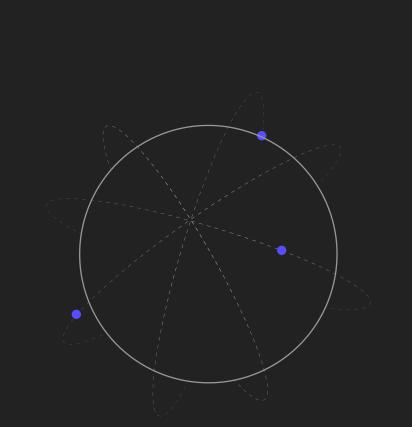
digital transformation

# Approach

())

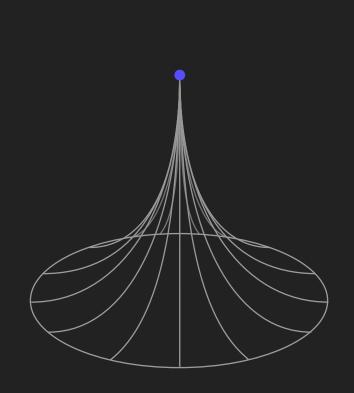






### Shareholder Value

Founders must continually enhance their brand's value to attract and retain customers, employees, and capital.

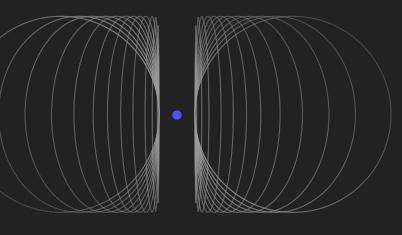


#### Expertise

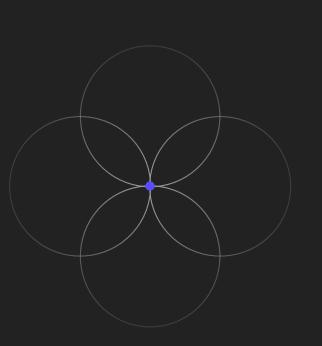
Reliant on internal teams to develop a brand, even if that isn't their core competency.

Lack of resources available for brand and marketing compared to product & engineering.

# Founders face a four-fold challenge.



#### Resources



### Reputation

Technology can be matched, but brand identity cannot. Differentiation in increasingly saturated markets is essential.





We approach businesses in two engagement models.

## Agency — Cash Model

Venture — Up to 50% of our costs can be offset with equity. It's a hybrid cash-and-equity compensation built to extend your runway.







## Agency — Elevate your brand. Outpace the competition.

We collaborate closely with our clients to elevate their brand beyond industry standards. From strategy to delivery, we leverage the finest talents in our industry to align our clients' business objectives with their audience's needs. Crafting benchmark brands isn't just our expertise — it's our passion.





### Venture — Investing in category defining startups.

If you have a strong vision and need a matching brand while wisely optimizing capital allocation, our Venture Model awaits. It amplifies your startup's voice while being mindful of your runway.









digital transformation

# Setvices

03





### What we do

We create world-class digital products, web design, and branding. You'll find us at the intersection of effortless experiences, delightful interfaces, and modern design.

### 1. Branding

2. Websites



3. Digital Products

4. eCommerce



1. Branding – A brand is like a story. Its purpose is to explain why you exist and why you matter, in a way that clicks with your audience. So that's where we begin. Once we've got your story straight, we start adding the things that help you share it most effectively: the colours, the typefaces, the logos, the icons, the photography, the tone of voice, and all the rest. And that's more or less it. Mix it all together and you've got a digital-first brand that brings your product and your marketing to life wherever you meet your audience.

What we offer

Brand Strategy & Positioning Visual Identity + Logo Design Tone of Voice & Verbal Identity Brand Guidelines

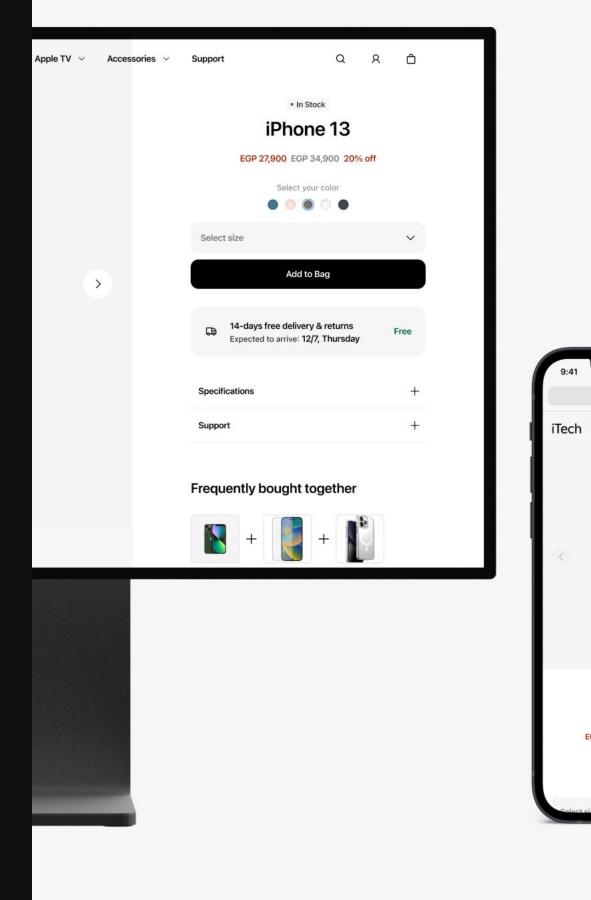
Motion & Sonic Design Marketing Assets Campaign Design Art Direction



2. Websites – Not everyone will admit it, but great websites are really about persuasion. Your site should load fast, look great, and exude the timeless, mystical essence of your brand. But to be great, it must also convince people to do things — like buy your products and services, join your team, invest in your company, or even a fourth thing that our copywriters are still trying to think of. What we're trying to say here is that when we build a website, our designers and developers will make sure it loads fast, looks good and expresses your brand. But more importantly, it will persuade people to take action.

What we offer

UI/UX Design Font & Backend Development CMS Integration SEO & Content Strategy Information Architecture UX Copywriting Deisgn-to-Development Support Hosting & Maintainance



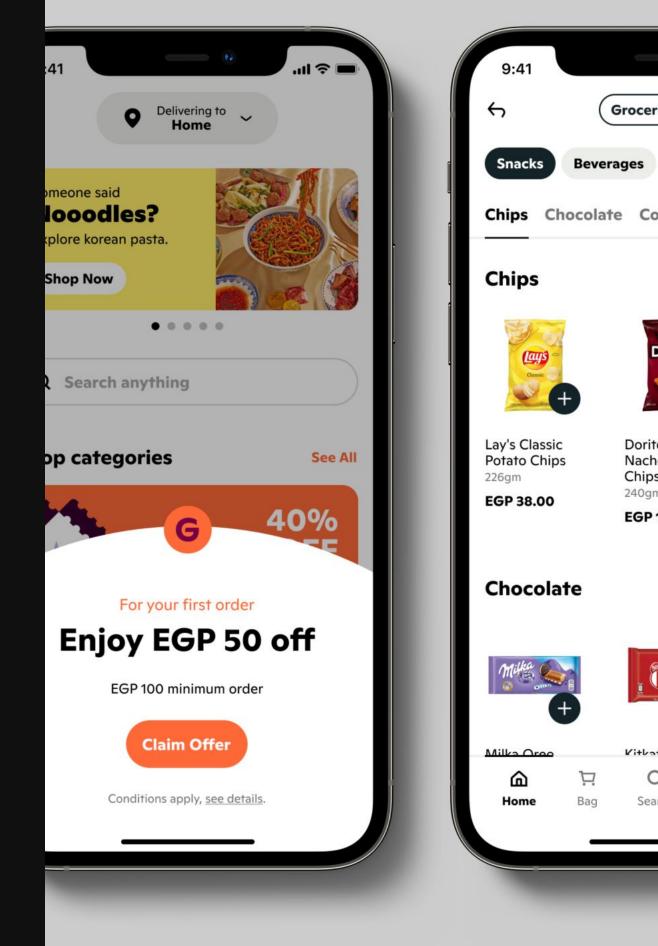


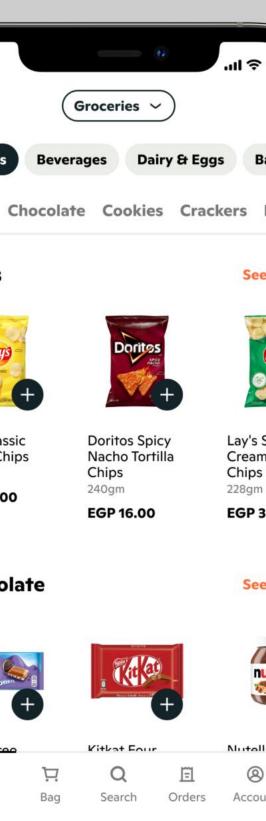
3. Digital Product — Think of your product as a machine. A tiny machine that lives in people's pockets, on their desks, their wrists or in their hands, and helps them get useful things done in the real world. But there's more to it than that. Your product is also likely the place where your best customers spend the most time with you. For them, your product and your brand are more or less the same thing. That's what we mean when we talk about "brand-led" products: More than being simply functional, we design your product to stand as a powerful medium for your brand. A machine that strengthens your bond with your users a little bit more every time they pick it up.

What we offer

Product Strategy Rapid Prototyping UI/UX Design iOS & Android Apps Full Stack Development Design Systems & UI Kits Motion + Animation Design User Research & Testing



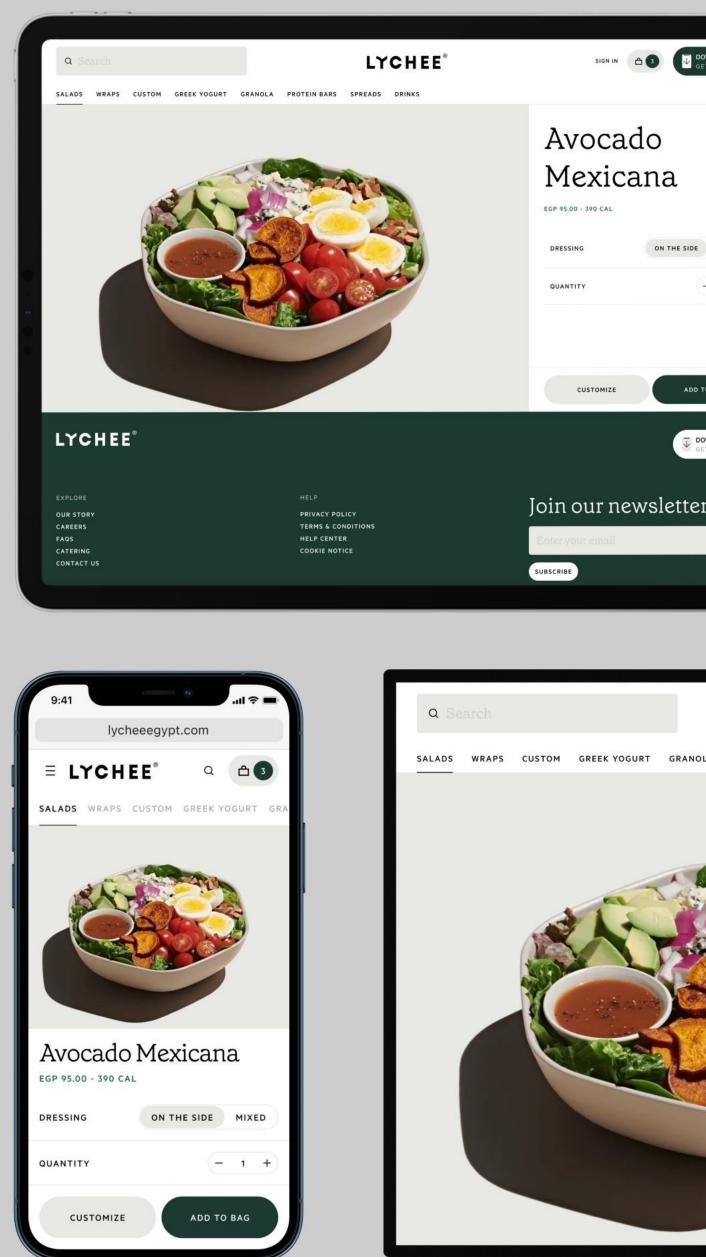


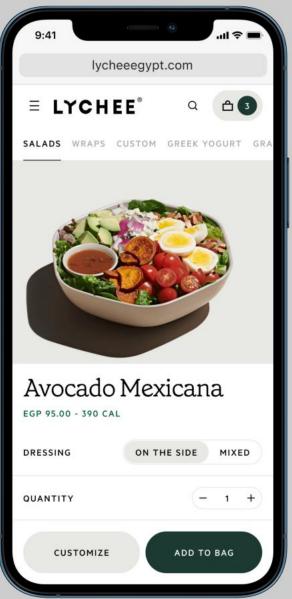


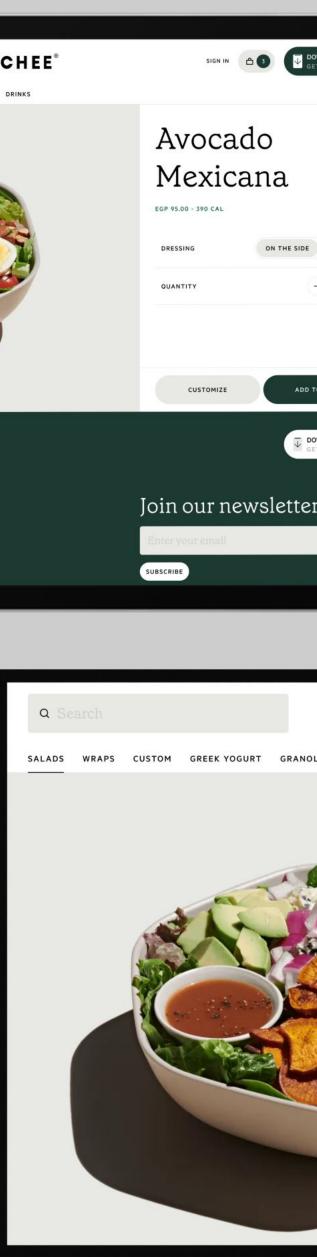
4. eCommerce – We build best-in-class eCommerce stores from the ground up. We focus on headless development to push the boundaries of the web, giving clients finely-tuned control and customers an unparalleled shopping experience.

What we offer

Full Stack Development UI/UX Design Shopify Stores Woocommerce + Wordpress Stores SEO & Content Strategy Apps and Plugins Integration Deisgn-to-Development Support Post Launch Optimization







Client quote - "GabeDesign together with our in-house team have been able to represent Young's brand in a way I deemed possible, and they developed a world-class website too."









digital transformation

# Projects

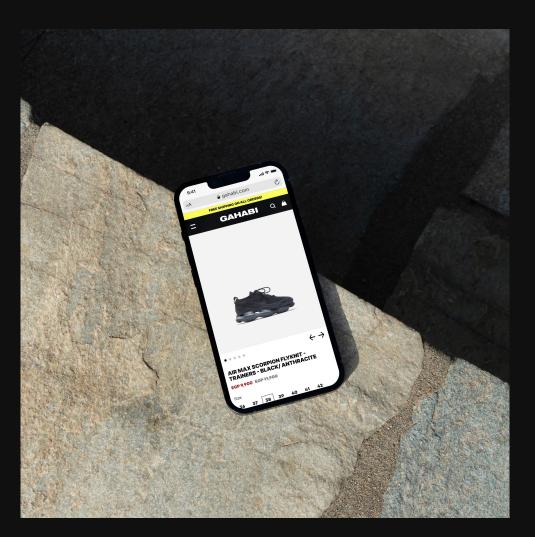
02



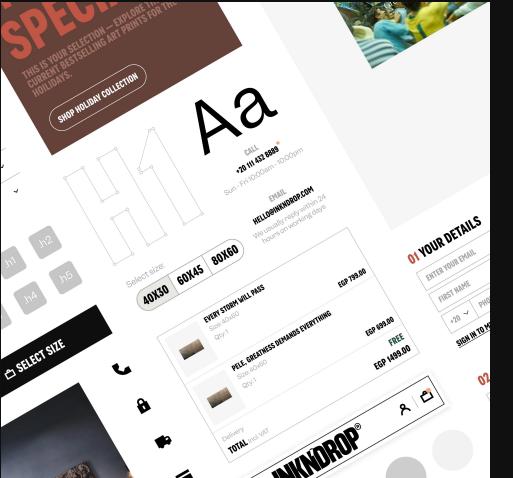


## Effortless experiences, delightful interfaces, and modern design.

Gahabi©



#### Inkn'drop



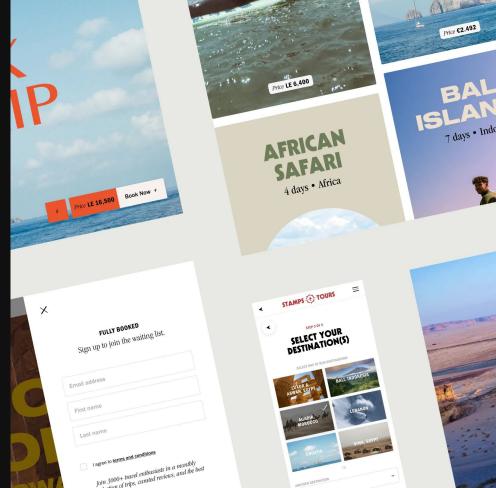
We have selected this projects to view. Some are official and some are practice work by our team, We will elaborate on the first project within this document.

Stamps Tours



### A-Plan Company

## D The agility of expertise. A-PLAN





Gahabi is a local retail brand distrupting the sneakers market in Egypt. While a website was the client's initial focus, our strategy sessions revealed that more was needed to build a cohesive brand.

Date Client 2022 - current Gahabi URL www.gahabi.com

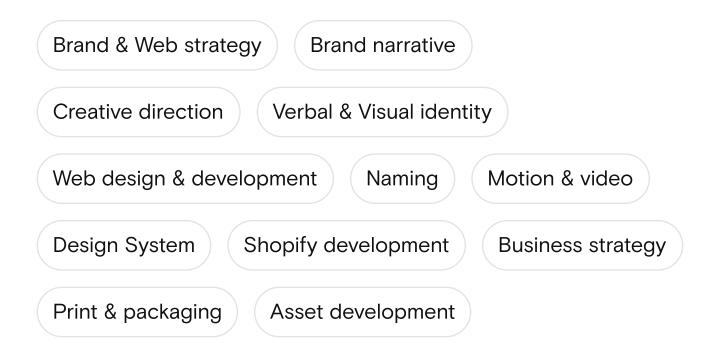






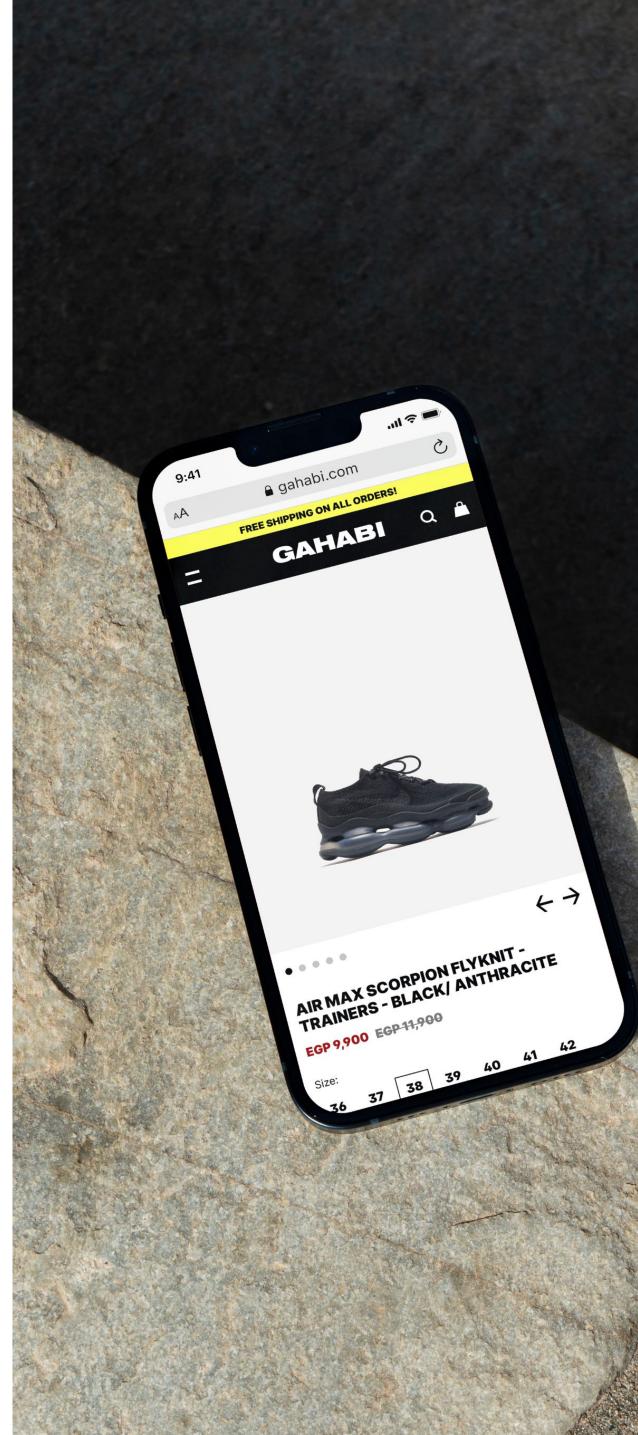
# About the project

Gahabi sells authentic footwear sourced from 3O+ international brands. You could find brands like Nike, Adidas, Salomon and On Running. They also offer an exclusive selection for brands like Dior and Yeezy.



In our strategic workshops, we uncovered their DNA. And what did we find out? Uniqueness was a top priority. They strived to be anything but 'the sneaker online store'. Exceeding expectations, providing a premium product, always being one step ahead, rebellious, distinctive... just a few of the keywords that emerged from these workshops.

The brand name 'Gahabi' did not do enough justice to the exclusive range of brands, the high-quality service and the level of authenticity. So, we decided to deliver a bit more than what was asked of us.





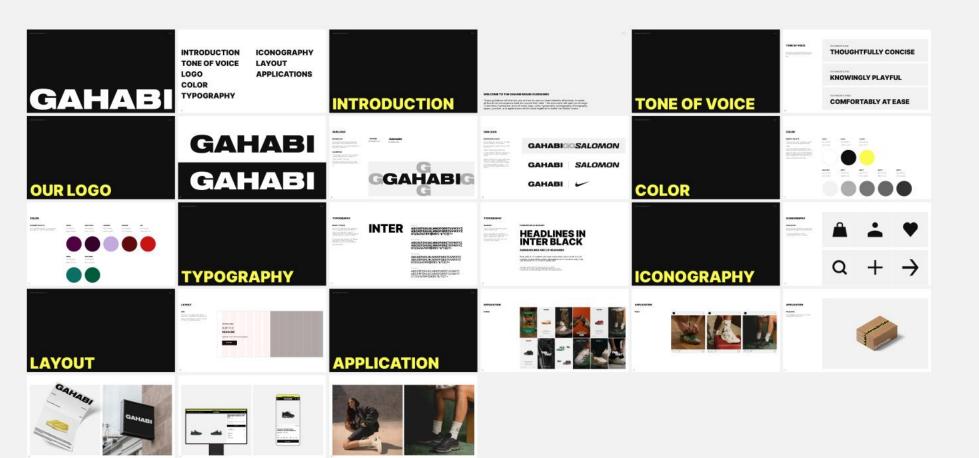
## Brand Strategy

#### Identity & Guidelines

Success begins with ambition. Always striving to push the limits. Everything has to be just right. The right feeling, the right service, the right experience. That requires a team that you can rely on and an offer that is the envy of the industry. At Gahabi, they don't aim for just any place on the podium. They always go for first place.

We created a set of brand guidelines on how to use their brand identity effectively, and to make all brand communications look and sound their best. This will let them offer a cohesive and seamless experience to their customers.

### C







# Brand Design

#### Logo

The Gahabi logo features bold sleek letters and we chose not to create a logomark so customers don't get confused with the business thinking it's a footwar brand.

#### Color

The Gahabi colour palette has been carefully composed to convey both uniqueness and accessibility. The primary colours within the brand are the yellow and black.



# **GAHAB**





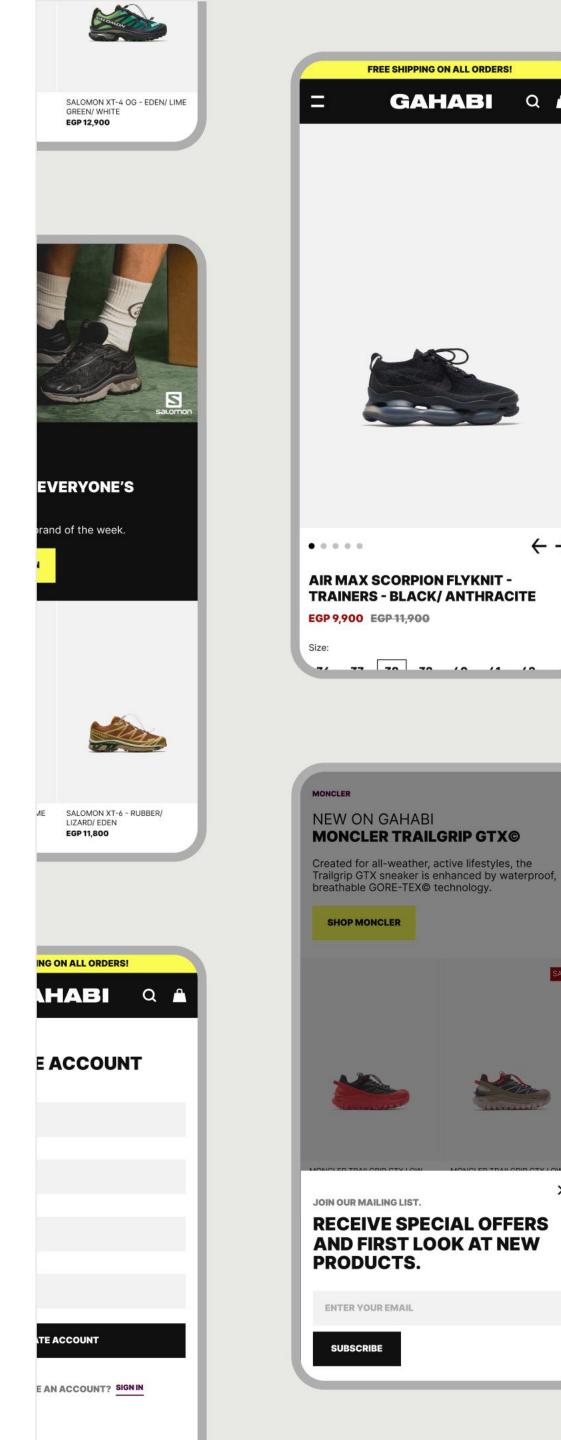
# Digital Experience

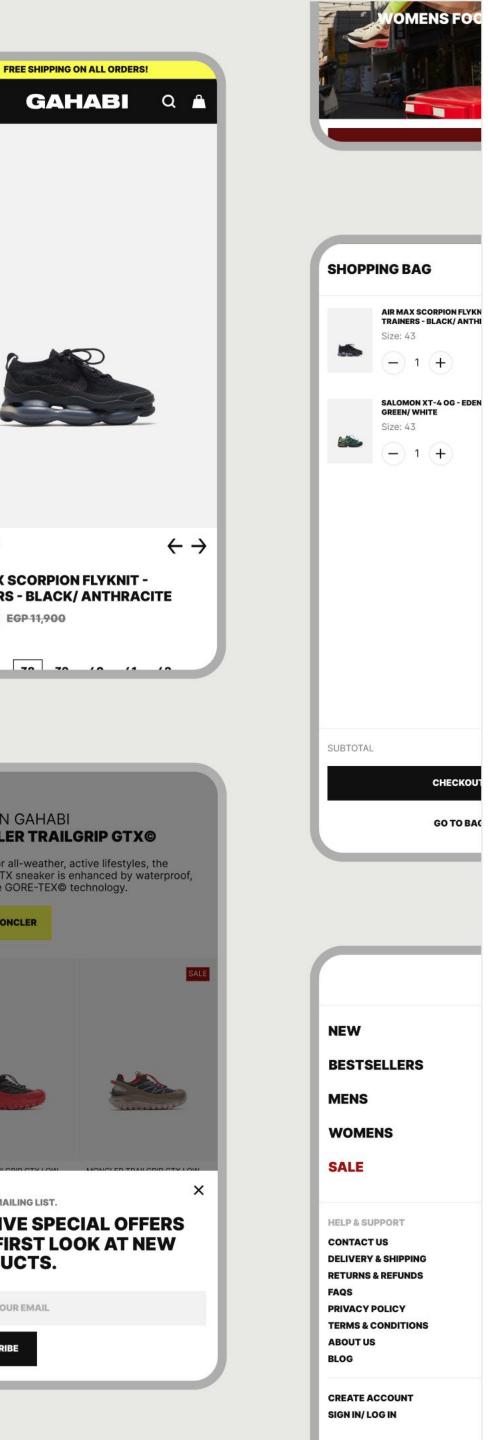
#### UI Design

Responsive components and layouts were designed in Figma and it took us only 2 weeks from design to a live website. Competing with local and regional brands like Fitsole, Footlocker, or Level Shoes, Gahabi has a clear edge in the digital space.

#### Technology

We're very happy with our tech choices, the website was built on Shopify. We bet on Alpine.js, and Tailwind React Components, which resulted in pixel-perfect design and lightining fast loading times.

















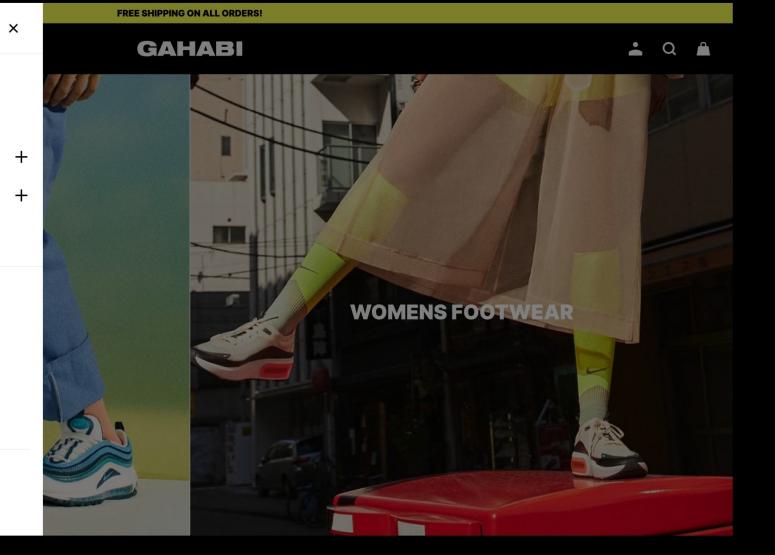
CREATE ACCOUNT SIGN IN/ LOG IN

CONTACT US **DELIVERY & SHIPPING RETURNS & REFUNDS** FAQS PRIVACY POLICY ABOUT US BLOG

**TERMS & CONDITIONS** 

**HELP & SUPPORT** 

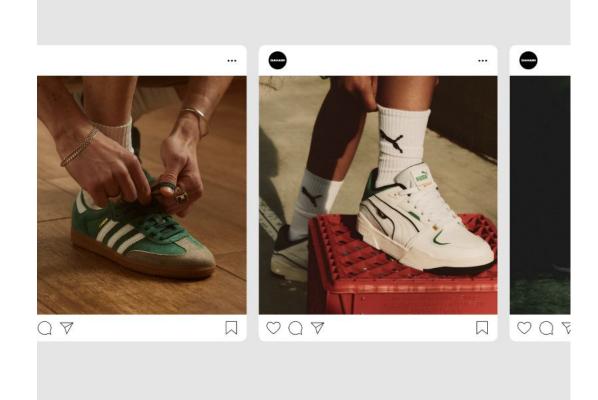
NEW BESTSELLERS MENS WOMENS SALE

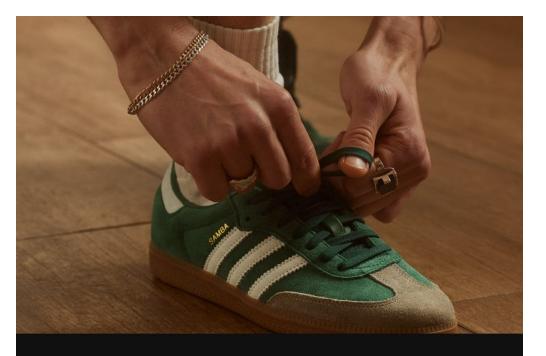


NEW BESTSELLERS MENS WOMENS SALE HELP & SUPPOR CONTACT US DELIVERY & SHIPPING RETURNS & REFUNDS FAQS PRIVACY POLICY TERMS & CONDITIO ABOUT US BLOG CREATE ACCOUNT SIGN IN/ LOG IN

×







#### TRENDSETTERS

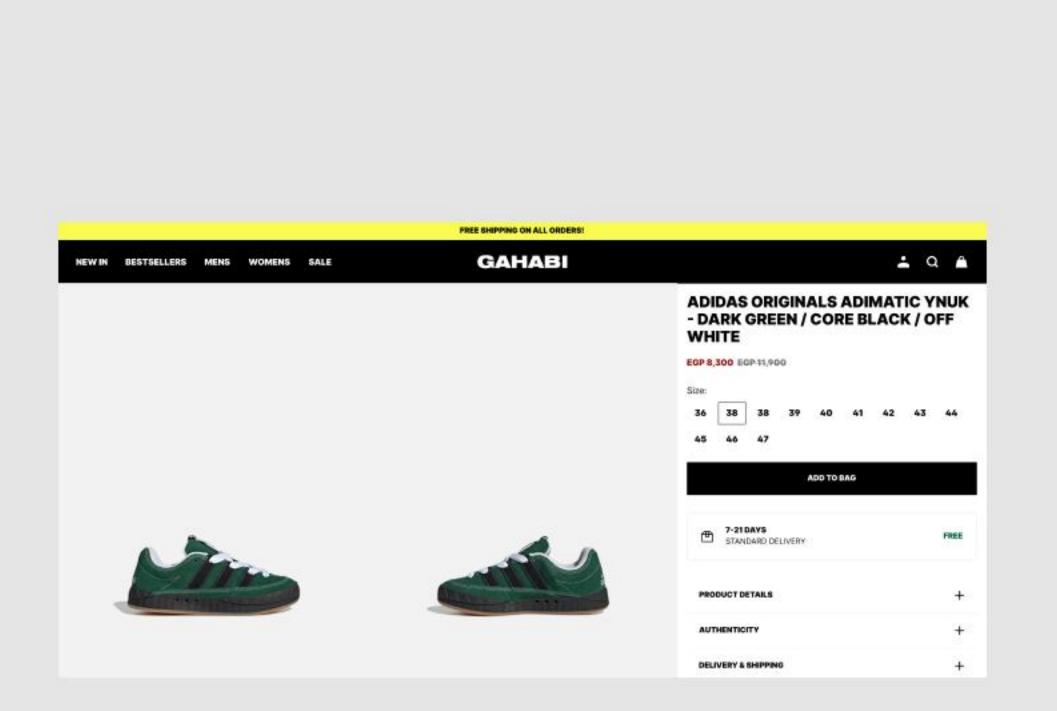
#### HYPEBEAST EDIT YOUR STYLE, YOUT MOMENT

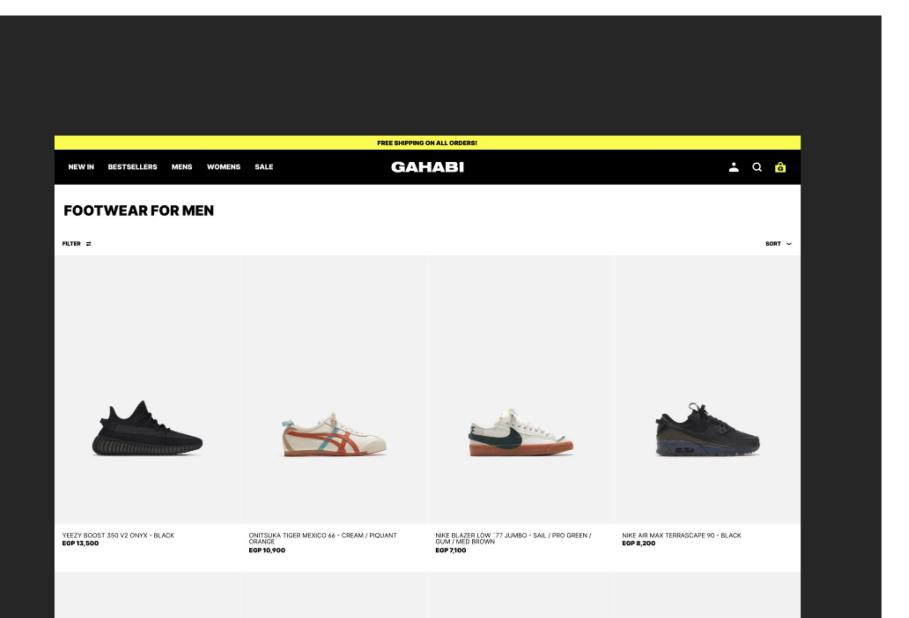
Be a step ahead of everyone else with current footwear trends.

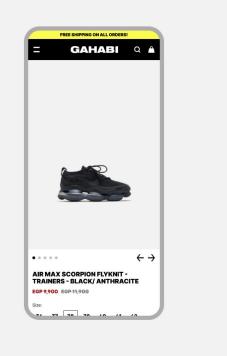
**SHOP NOW** 







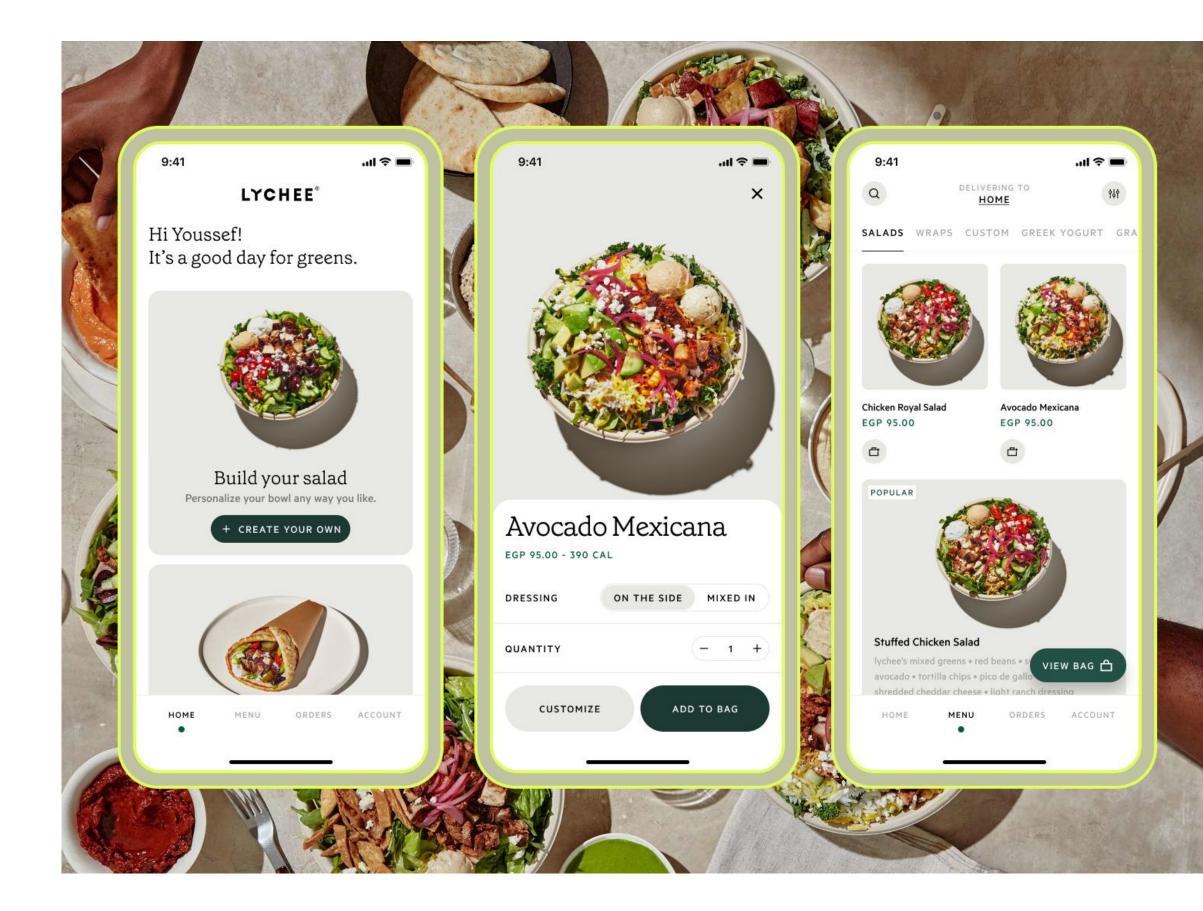


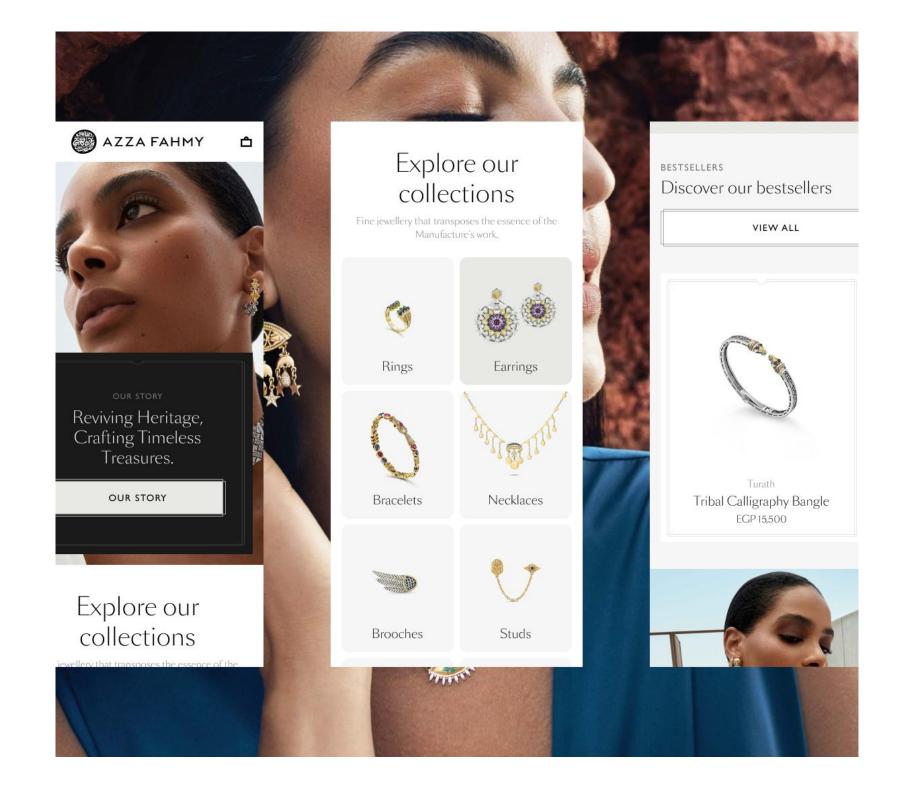


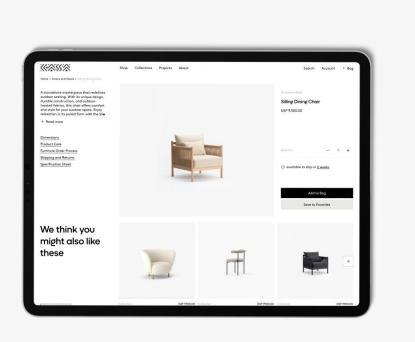




### More work.











# Ready to talk about your project?

Curious about the Gabe effect? Put your fears behind you, take on the challenge and contact us. Tell us what drives you, what you're looking for, and how we can surpass your wildest dreams.

### C





# You're welcome.

GabeDesign Agency

+20 111 432 8889 hello@gabedesign.co Cairo, Egypt Working globally.



